

Numis

UK Equity Research Internship Programme 2022

Location: 45 Gresham Street, London, EC2V 7BF

Date: 4 July 2022 – 26 August 2022

Duration: 8 weeks

Our Internship Programme seeks to connect our firm with the brightest junior talent which, through 8 weeks of extensive learning, development and work opportunities, will form the initial pipeline for the 2023 Graduate Class. The Internship will provide you with an invaluable experience working in an Investment Bank and the opportunity to make genuine impact, interact with leading industry experts and potentially secure a permanent Graduate role at the firm.

Numis – who we are:

At Numis, we strive to be the investment bank of a generation; a dynamic, agile, expert investment bank that excels for our clients. With a headcount of approximately 300 people across our offices in London and New York, we deliver a comprehensive range of investment banking solutions (e.g. ECM, Debt Advisory, M&A and Growth Capital Solutions) as well as high touch and low touch equity execution, supported by top ranked research. We help our clients raise capital, drive growth and realise shared ambitions. Through our market expertise, our quality of information, our people and our entrepreneurial drive, we combine valuable insight with a relentless pursuit of achieving excellence.

As a Research Intern, you will:

- Gain an understanding of the role of an Equity Research Associate in an Investment Bank
- Assist in the Research coverage of various sectors and stocks
- Collate, analyse and present data using different written and graphical formats
- Communicate and present research to the Research team and the wider business in a concise and consultative manner
- Attend internal meetings on the marketing of stock coverage (Trading, Sales & Sales Trading)
- Support colleagues in the marketing of Numis' stock coverage externally to our institutional investor base

The learning and reward benefits you will receive include:

- **A formal learning curriculum** via Fitch Learning where you will learn the technical and soft skills required to enable you to succeed in your role and provide best practice skills for the industry
- **On the desk learning** where you will develop knowledge of corporate broking, capital raising, IPOs and corporate finance advisory assignments
- **A competitive salary** and benefits package
- **Diverse social events** that have included adventure golf, team breakfasts, welcome drinks
- **Mentoring and buddying** to provide you with ongoing support and guidance throughout the programme.

We want to speak to you if...

- You are in your penultimate year of your university (this includes undergraduate and post-graduate courses)
- You have excellent attention to detail, written and verbal communication skills and are analytically minded
- You enjoy team-work and collaborating with others
- You take pride in your work and have a high level of integrity

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- You are inquisitive and curious about finance and markets

Regulatory Responsibilities:

This role is subject to the conduct rules and (where applicable) the certification regime as set out in the FCA's senior manager and certification regime ("SMCR"). As a result, you should be familiar with the Conduct Rules and other SMCR requirements and act at all times in accordance with such provisions and standards. Further details regarding the application of the SMCR to this role will be detailed in the employment contract.

Numis Values

Partnership - Long term relationships built on shared ambition are at the heart of everything we do

- We strive to create unrivalled relationships based on trust and integrity and acting with purpose
- We constantly build our network to be at the forefront of every opportunity
- We provide a collaborative, inclusive and supportive environment where people can thrive

Excellence – We deliver with distinction and pursue ever greater impact

- We strive for flawless execution in everything we do
- We work as one team, combining our diverse experience and knowledge to deliver outstanding results
- Each and every interaction matters to us and we take pride in utilising our deep expertise

Dynamism - We operate with a passion and intensity to match the aspirations of our clients

- We are resolutely focused on solving our clients' needs, drawing upon our unique level of hustle
- We have real impact when we combine total conviction in our abilities and a relentless ambition whilst always acting with humility
- Our hard work, hunger and determination are what set us apart

Creativity - We dare to challenge convention and are innovative in our origination and execution

- We are nimble and entrepreneurial with none of the traditional cultural and structural constraints
- Our ability to overcome challenges allows us to evolve and we constantly strive to anticipate the rapidly changing needs of our industry
- We encourage and empower our people to challenge convention and value original thinking

The Interview Process

What to Expect

- Your application will be screened by the internal Junior Talent team
- Selected candidates will be sent an online numerical and reasoning test, relevant to Front Office roles, to complete
- Successful candidates will then be invited to First Round interview with the business to assess your interest in the role and Numis
- Final stage candidates will then attend an onsite assessment centre which will include a selection of interviews and presentations and competency-based exercises

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Our Top Tips for Success

- **Proof-read** your CV and ensure it is up to date. Interviewers will review your CV and ask you questions about it and so it is important you set a positive impression!
- **Practice** online numerical and reasoning assessments. There are lots of freely available assessments on the Internet that you can complete to familiarise you with the style of assessment
- **Research** our business and be able to explain why you would like to work for us and in this industry
- **Understand** the role and why this is the right role for you
- **Prepare** for the interview. If you are invited to an interview, ensure that you have fully prepared by practicing questions you may be asked, considering how you want to present yourself and how you could add value to the firm
- **Stay calm throughout the interview process.** Whilst it is easy to feel nervous before an interview, it is important to remain as calm as possible. Take deep breaths – there is no need to rush and no one is wanting to rush you
- **Ask (appropriate) questions.** It is always a good idea to show your interest in the organisation, role and industry by preparing thoughtful questions for your interviewers

Before you click submit...

- Check out our company website for information on our values, strategy, people, departments and history
- Follow our LinkedIn page for updates on our daily organisation activity
- Ensure your CV and Cover Letter are enclosed in your application
- Review Numis' GDPR statement available on our company website. We would encourage you to read this before submitting your application to understand more about how Numis processes your personal data

Equal Opportunities

We are an equal opportunities employer and all information requested in the job application is voluntary except where specified. All personal data is stored in accordance with our GDPR policy and is restricted to the relevant members of the HR team