



Numis makes two senior appointments – expanding FIG capabilities to take advantage of the significant growth opportunity

- Daniel Werchola joins as Managing Director and Co-Head of FIG
- Gregoire Pennec joins as Director, Growth Capital Solutions – Fintech

LONDON – 12 December 2022 – Numis, the international investment bank, has today announced two senior appointments to its financial institutions group (FIG). Daniel Werchola joins as Managing Director and Co-Head of FIG and Gregoire Pennec joins as Director, Growth Capital Solutions (GCS) – Fintech.

Dan joins Numis to co-head the Financial Institutions Group alongside existing co-head, Stephen Westgate. Dan brings 19 years of experience in the City and extensive capability in M&A and corporate finance having advised on a wide range of landmark transactions in the sector for UK and European financial institutions, governments and central banks. Dan joins from White Oak Europe where he was Chief Strategy Officer and Director of M&A and prior to that an investment banker at RBC Capital Markets and Rothschild and an equity analyst at Bear Stearns. Dan is also a Chartered Accountant (FCA) having qualified at KPMG.

Gregoire joins Numis as Director, GCS – Fintech, with a focus on giving strategic advice and helping high-growth companies to successfully execute fundraisings and strategic M&A. He comes from Barclays where he worked closely with private tech companies, primarily as a senior representative of Barclays Ventures and most recently as a private capital markets advisor. Gregoire's early career experience has seen him in various roles, as a technology banker in London and M&A banker in Paris.

Alex Ham and Ross Mitchinson, Numis Co-CEOs, said: *“We think there is a great opportunity for our financial institutions group and under the combined leadership of Dan and Stephen, the team brings real strength of experience and capability to our clients. Dan’s significant investment banking experience, spanning M&A, equity and debt transactions for a wide range of clients as well as practical understanding of working from within a corporate will add a real value to our growing client base.”*

“Gregoire’s experience developed over many years working in the private markets, both as a banker and investor, allowed him to build a strong understanding of the intricacies of the later stage growth landscape. Gregoire will complement both our private markets business, growth capital solutions and financial institutions group perfectly and further strengthen what we can offer our growth-stage clients.”

ENDS

About Numis

Numis (LON: NUM) is an international investment bank that partners with the most ambitious companies and investors, offering strategic advice, unique insights and connectivity to the capital markets.

Already a leader in the UK market, Numis is the adviser of choice for listed companies, including one-fifth of the FTSE 350 index¹, with an average market capitalisation of £1bn², and has acted on the most UK IPOs over the past decade.

Since 2016, Numis has diversified its strategy to grow its UK M&A franchise, expand internationally and develop its private markets business, which combined now account for almost half of investment banking revenues³.

Numis is listed on London's AIM and has offices in London, New York and Dublin.

¹ Corporate client base includes 68 companies out of the FTSE 350, ie one-fifth. – Numis data (30 September 2022)

² Average market capitalisation of corporate client base £1.0bn. – Numis data (30 September 2022)

³ 47% as at year end 2022. – Numis data (30 September 2022)