



Numis hires Mitesh Soni as Head of Cleantech

- Rajesh Iyer joins Financial Institutions Group (FIG) as Director

LONDON – 23 January 2023 – Numis, the international investment bank, has today announced the appointment of Mitesh Soni in the newly-created role of Head of Cleantech.

Mitesh will lead Numis' commitment to help clients capitalise on the growing opportunity presented by the transition to net zero across both public and private markets.

Mitesh was previously Head of Energy Services at J.P. Morgan, where he advised clients globally on M&A and capital markets transactions as they diversified their business models away from traditional energy markets towards energy transition. More recently, he held a senior corporate finance and investor relations role at a UK-headquartered electric vehicle (EV) company.

Andrew Coates, Director, Investment Banking, will also now focus full-time on cleantech, working closely with Mitesh to deliver on this opportunity.

Numis has also hired Rajesh Iyer as a Director in the FIG investment banking team, further expanding FIG as Numis seeks to capitalise on the significant growth opportunity in this area. His appointment follows the November hires of Daniel Werchola as Managing Director and Co-Head of FIG and Gregoire Pennec as Director, Growth Capital Solutions (GCS) – Fintech.

Rajesh has previously worked with J.P. Morgan Cazenove and Deloitte Corporate Finance and has extensive FIG execution experience advising on M&A and capital-raising transactions.

Alex Ham and Ross Mitchinson, Numis Co-CEOs, said: *"There are a number of new cleantech companies emerging that require strategic and fundraising support as they grow, and we at Numis are focused on partnering with them throughout their journey. We are delighted that Mitesh is joining us to lead our expanding capabilities in the cleantech sector.*

"Mitesh's wealth of experience in cleantech will further strengthen the broad range of specialist expertise Numis offers our clients.

"We are also pleased to be growing our FIG team with Rajesh's appointment, further increasing our capacity to serve our expanding client base of financial institutions."

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About Numis

Numis (LON: NUM) is an international investment bank that partners with the most ambitious companies and investors, offering strategic advice, unique insights and connectivity to the capital markets.

Already a leader in the UK market, Numis is the adviser of choice for listed companies, including one-fifth of the FTSE 350 index¹, with an average market capitalisation of £1bn², and has acted on the most UK IPOs over the past decade.

Since 2016, Numis has diversified its strategy to grow its UK M&A franchise, expand internationally and develop its private markets business, which combined now account for almost half of investment banking revenues³.

Numis is listed on London's AIM and has offices in London, New York and Dublin.

¹ Corporate client base includes 68 companies out of the FTSE 350, ie one-fifth. – Numis data (30 September 2022)

² Average market capitalisation of corporate client base £1.0bn. – Numis data (30 September 2022)

³ 47% as at year end 2022. – Numis data (30 September 2022)