



Numis expands Dublin team with three strategic hires

- Rob Fallon joins as Director, Equity Sales Trading
- Peter Davis joins as Director, Investment Banking
 - Cian Fanning joins as Director, Equity Sales

DUBLIN/ LONDON – 15 December 2022 – Numis, the international investment bank, has today announced three key appointments to its Dublin office - Rob Fallon, Director, Equity Sales Trading; Peter Davis, Director, Investment Banking; and Cian Fanning, Director, Equity Sales. All three underline Numis' commitment to expand internationally, notably throughout Europe.

Rob Fallon brings with him more than 20 years' experience in high touch sales trading with clients in the UK and US as well as Paris. His most recent role was with Goodbody and at Numis his focus will be on helping to grow the bank's EU client base.

Peter Davis joins Numis from Citigroup Investment Banking where he worked for nearly a decade. His most recent role was as a director in investment banking focusing on M&A and ECM. Prior to working with Citigroup, Peter worked in audit and corporate finance for KPMG.

Cian Fanning joins from Davy where he worked on the Sales team for eight years covering clients from Germany, Dublin & the US.

Garret Ward, CEO for Numis Europe, said: *"We're very excited to welcome Rob, Peter and Cian to the team here in Dublin. Each brings with them skillsets and experience that will broaden and deepen the offering available to our European clients – both issuers and investors."*

Alex Ham and Ross Mitchinson, Numis Co-CEOs, said: *"Growing our European institutional client base, as well as further strengthening our expertise to serve international corporate clients, is a core part of our long-term*

diversification strategy. These key appointments further build on our strong momentum as we focus on our growth ambitions.”

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About Numis

Numis (LON: NUM) is an international investment bank that partners with the most ambitious companies and investors, offering strategic advice, unique insights and connectivity to the capital markets.

Already a leader in the UK market, Numis is the adviser of choice for listed companies, including one-fifth of the FTSE 350 index¹, with an average market capitalisation of £1bn², and has acted on the most UK IPOs over the past decade.

Since 2016, Numis has diversified its strategy to grow its UK M&A franchise, expand internationally and develop its private markets business, which combined now account for almost half of investment banking revenues³.

Numis is listed on London’s AIM and has offices in London, New York and Dublin.

¹ Corporate client base includes 68 companies out of the FTSE 350, ie one-fifth. – Numis data (30 September 2022)

² Average market capitalisation of corporate client base £1.0bn. – Numis data (30 September 2022)

³ 47% as at year end 2022. – Numis data (30 September 2022)